

Discover your insurance solution. **Get Started** →

Please send all new and renewal business submissions to submissions@contund.com. For further assistance, please give our underwriters a call at 804-643-7800.

Please include the following with all submissions. Additional requirements are listed with each practice described below :

- Completed ACORD applications, including the insured's FEIN
- Narrative of Operations
- 5 years of currently valued loss runs issued within 90 days of expiration
- Expiring / Target premiums
- Pre-Quote Survey Contact, including Phone Number

Loss Runs Requests

Please send all Loss Runs Requests to lossruns@contund.com.

Endorsement Requests

Please send all Endorsement Requests to endorsements@contund.com.

Claims Submissions

- Should your insured have the unfortunate experience of a claim, please send a notice of loss to Claims@contund.com.
- Please include: date of loss, description of loss, and names and contact information for all affected parties.
- We will forward the notice to the correct carrier(s) upon receipt and request a claim number and contact information for the assigned adjuster. We generally receive this information within 48 hours of receipt of the notice of loss, and forward to you immediately. Once the claim is set up, we will remain in contact with the adjuster, and share any information we receive with your agency until the claim is closed.



What We Offer

Harvesting and Logging Operations

Description: Logging has consistently been one of the most hazardous industries in the United States. The volatile working conditions of loggers make the placement of logging operations a difficult task. We have the ability to provide specialized coverage for contractors in the logging industry who participate in both manual and mechanized cutting operations, as well as, those who harvest, haul, and store timber and lumber related products.

Our coverage solutions for loggers include the Loggers Broad Form, which includes coverage for accidental overcut/timber trespass, property damage of others, and property damage to automobiles and railroad cars while being loaded or unloaded.

Additional Submission Requirements

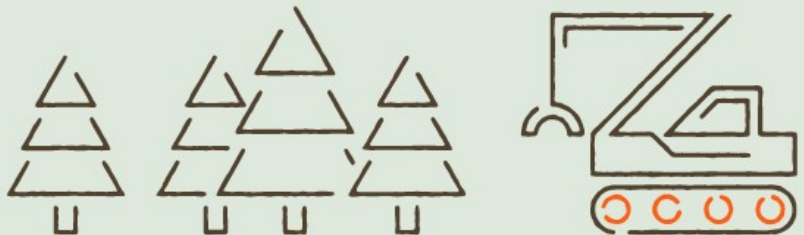
- Standing Timber Supplement, as applicable
- Logging Supplement, as applicable

Coverage Types:

- Property
- Standing Timber
- Inland Marine
- General Liability
- Commercial Auto
- Workers Compensation
- Umbrella

Contact: Standing Timber: Woody Stanchina at woody@contund.com or 804-643-7800

Logging: Dale Schmincke at dale@contund.com or 804-643-7800



Transportation and Hauling Operations

Description: Whether it's moving logs from the woods to the mills, or the finished product from the mills to the customer, the transportation process is a critical aspect of our nationwide forest products industry. Due to the high-hazard risk, it can be exceedingly difficult to find competitive and specialized coverage. Our transportation division will work tirelessly to find the proper insurance coverage to fit your specific needs.

Eligible Wood Hauling Operations

- Logs
- Chips
- Lumber
- Poles
- Pallets
- Mulch
- Sawdust
- Other wood related products

Target Market/Favorable Characteristics

- Local & Regional for hire motor carriers with:
 - Above average loss experience.
 - Satisfactory DOT/CSA ratings with out of service ratios within the National Average.
 - 3+ years of experience, with stable to moderate operational growth.

Additional Submission Requirements

- Completed Trucking Application – signed application is mandatory at binding.
- Current drivers list including: DOB, DOH, license #/SSN.
- MVRs are required for all drivers.
- All drivers must meet eligibility guidelines:
 - Age: 22-69, with long form medical/card for all drivers over the age of 65.
 - Minimum 3 years CDL driving experience of a like unit.
 - MVR: Up to 4 minor or 2 minor & 1 accident in previous 36 months.
 - No major infractions (DUI, DWI, reckless, felony, possession of controlled substance, license suspension, etc.) in previous 5 years.
- Current vehicle list including: year, make, model, complete VIN, and stated value (if requesting APD).
- Account narrative describing operations, customers & commodities, and regular routes of travel.

Terms and Conditions

- Prepaid
- To bind a policy, we will need a signed application, Acord forms, and coverage selection/rejection forms.

Coverage Types:

- Property
- Inland Marine
- General Liability
- Commercial Auto
- Workers Compensation
- Umbrella

Contact: Dale Schmincke at dale@contund.com or 804-643-7800



Manufacturing and Distribution

Description: Each manufacturing operation has its own unique risks and insurance coverage needs. We don't treat these manufacturers like every other business because we know they are different. We understand their process, the issues they face, and the industry they work within. With that complete understanding of the business, we are able to provide insurance solutions which make the insured and the insurance company happy.

We provide specialized insurance coverage solutions for businesses involved in the manufacturing and distribution of forest products. These include, but are not limited to: sawmills; veneer mills; pallet mills; plywood plants; wood preserving operations; drying operations; all types of woodworking/millwork plants; manufacturers of timbers, cants, and railroad ties; lumber yards, and retail and wholesale building materials distributors.

Minimum Premium: \$25,000*

*Below \$25,000 in premium will be considered on a case by case basis.

Additional Submission Requirements

- Continental Underwriters, Inc. Statement of Values
- Interior and Exterior Photos for Property Submissions
- Supplement (To be determined by Underwriter after review of submission)

Coverage Types:

- Property
- Equipment Breakdown
- Inland Marine
- Stock Throughput
- General Liability
- Commercial Auto
- Workers Compensation
- Umbrella

Contact: Andrew Belcher at andrew@contund.com or 804-643-7800



Our Promise to our Customers

When you work with Continental Underwriters, you can expect to receive a live person on the phone, a call back if you have to leave a voicemail, and a prompt response to your emails. We endeavor to provide all quotations 2 weeks ahead of policy effective dates, all binders within 2 business days of binding coverage, and all policies and endorsements within 30-45 days. In instances where we are unable to meet these timeframes, we will let you know where we stand and when we expect to have what you need. Our policy is that through open and constant communication, potential issues are avoided making everyone's job easier!

At Continental Underwriters, we are passionate about what we do and take great pride in the service we provide. While every account and every situation is different, we believe in the relentless pursuit of excellence and in challenging the status quo. We believe in doing things the right way, not the easy way. We are fierce advocates of our customers and partners, and are not afraid to stand out from the crowd. We will seize those opportunities which will allow us to live these qualities to their fullest.

